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When you have a sales tax problem,
we are the solution!

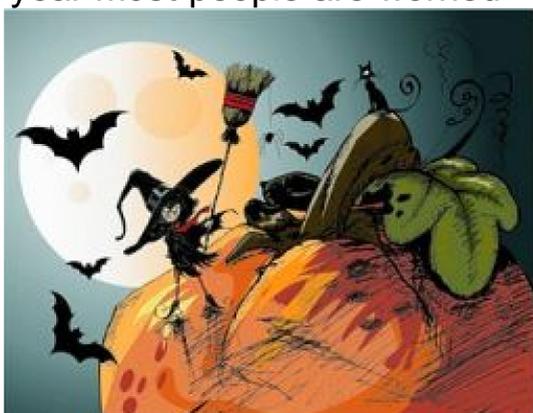
631-491-1500 info@SalesTaxDefense.com

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Spooked by Sales Tax?

This is the time of year most people are worried about ghosts and goblins. While these things can be scary, what can be worse is sales tax. Did you know these scary things about sales tax?



- *Sales Tax is generally a personal liability.
- *Sales Tax is not generally discharged in bankruptcy.
- *Failure to pay the proper sales tax can be a crime.
- *If you don't keep records the sales tax auditor gets to make up the amount you should have paid.
- *The state can chase you for 20 years for unpaid sales tax.
- *Paying by credit card is not proof that you paid the sales tax on a purchase.
- *Having someone's resale number is not the same as having a resale certificate from them.
- *NYS cross references many licenses and applications with the database of tax debtors and will not approve many licenses, renewals and applications if you owe them back taxes.

Success Stories

Keep Books and Records Even after a Business is Sold!

An owner sold his deli and the purchaser filed a bulk sale notice, which *is* the appropriate filing to do. Unfortunately, as it often does, the bulk sale notice triggered an audit by the Tax Department. In preparation for the sale, the seller had previously discarded all register tapes and most of his books and records, which is *not* the appropriate thing to do. The Tax Department issued its preliminary findings, showing nearly \$130,000 due in tax, interest, and penalties.

The seller requested assistance from Sales Tax Defense. We discovered that the seller maintained daily sales reports, which we provided to the Tax Department. These reports and an old menu documented that the deli had sold many non-taxable items. We provided an analysis of the amounts that should be held as non-taxable. The auditor refused to accept our argument. We then contacted the auditor's manager for a closing conference. The manager agreed that our analysis of non-taxable sales was reasonable.

After the closing conference, we were able to reduce the tax and interest and completely abate all penalties, saving the seller over \$85,000!.

About Us

We are a dedicated team of tax professionals who have committed our careers to helping businesses and fellow professionals with tax problems. Since the only work we are focused on is solving tax problems, businesses never have to be concerned that we will try to sell them other services they do not need. And professionals never have to be concerned with us encroaching on their client relationships, because we view you, our fellow professional, as our client.

Sales Tax Defense LLC | Phone: 631-491-1500 | info@salestaxdefense.com
www.SalesTaxDefense.com | 2106 Deer Park Avenue, Deer Park, NY 11729

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