



[ABOUT US](#) | [WHAT IS SALES TAX](#) | [HOW WE WORK](#) | [SEMINARS](#) | [NEWS](#) | [CASE STUDIES](#) | [MEDIA COVERAGE](#)

Sales Tax: Would You Vote For It?

The two-thirds of residents who voted for a local Jefferson County, Arkansas sales tax increase got their wish. Why would anyone vote to *increase* their sales tax?

In the case of Jefferson County, residents are hoping that the funding will help them on an everyday basis. The money raised from this sales tax increase, will be put into its own fund for economic development. They will attempt to use the fund to help reduce unemployment, fight their declining population and create new jobs for residents through a variety of public works projects and business incentives.

Closer to home, New York State estimates receiving \$11.5 BILLION in sales and use tax revenues in 2011 according to the 2011-2012 Executive Budget Economic and Revenue Outlook. Of this revenue, New York State plans to spend 24% on education, 21% on health care, 11% on transportation, 9% on welfare, and 8% on public projects with the remaining 26% to be spent in all other areas combined.



On a Federal level, some prominent politicians, including 2008 presidential hopeful Mike Huckabee, have proposed a federal sales tax. This federal sales tax would be used to increase tax revenues or replace federal income tax altogether. While this idea may be extremely unlikely, it is in the “think tank” with many other ideas regarding taxes. After all, a federal sales tax might eliminate the dreaded April 15th deadline...

What would give you enough reason to vote to increase sales tax? Would additional school funding be a good enough reason? Or maybe a decrease to taxes imposed on businesses? How about free ice cream every Friday with the government picking up the tab? Each individual might have their own answer and there's no telling which answer is the correct answer.

While sales and use taxes may seem costly and tax audits can be overwhelming at times, it is important to remember that it may be a necessary evil. As the honorable Mr. O. W. Holmes, Jr., an Associate Justice of Supreme Court, said in 1904, taxes are the price we pay for a civilized society. Then again, when was the last time you used a *civilized* word when you opened a tax bill????

**OUR NEW PHONE NUMBER IS
631-491-1500**

Success Stories

Making Deals with the Devil

A company owed New York State approximately \$27,000 in tax and interest from an assessment. However, the company needed two years to pay it. Sales Tax Defense LLC was able to establish that the company had been in a payment plan with the State once before. In the prior payment plan, payments were made on time and the entire amount was paid off. We were able to get the company into a new payment plan without question.

Similarly, a delicatessen had entered into a payment plan with New York State to pay their outstanding sales and use tax liability. Unfortunately, shortly after completing the payment plan, the business was issued another sales tax assessment of over \$50,000 as the result of a second audit. Through negotiations and establishing that the company had met the majority of its obligations from the initial payment plan agreed, Sales Tax Defense LLC was able to obtain a new payment plan for the new assessment.

In another example, New York State was on the verge of taking collection action on a \$200,000+ assessment against a company. The company believed the tax amount due was wrong and that it had not been adequately represented. We were able to get a three month stay on collection with a short term payment plan of \$2,000 a month. This gave us time to analyze the company's books and records and determine the best approach to mitigate the assessment.

About Us

We are a dedicated team of sales and use tax professionals who have committed our careers to helping businesses and fellow professionals with sales and use tax problems. Since the only work we are focused on is sales tax consulting, businesses never have to be concerned that we will try to sell them other services they do not need. And professionals never have to be concerned with us encroaching on their client relationships, because we view you, our fellow professional, as our client.

Sales Tax Defense LLC | Phone: 631-491-1500 | info@salestaxdefense.com
www.SalesTaxDefense.com | 2106 Deer Park Avenue, Deer Park, NY 11729

This newsletter is not intended to be used as tax, legal or accounting advice

If you've received this email from a friend you can [subscribe](#) and hear it first!
 Share this email with a friend or colleague.
 If you no longer wish to receive these emails, [unsubscribe](#).

