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I Don't Make The Rules, I Just Argue About Them

Ask yourself this question: While a tax assessment that can ruin your business's finances is horrible, what would make that worse? The answer: A tax assessment which can ALSO ruin your personal finances. That's why as a fiduciary liability, sales tax ranks at the top of the nightmare list when it comes to taxes. Unfortunately, sales and use taxes are often overlooked, until it's too late.

Every day, my office receives calls from accountants, business owners, attorneys and other individuals regarding complex sales and use tax issues. However, most of the

conversations do usually share one thing in common: the person on the other side of the phone says "I didn't know that," or "I wish I knew that before this mess started".



And those conversations usually have a few (or a lot of) adult, colorful words mixed in as well.

However, ignorance of the law won't save you if a sales tax audit comes your way; neither will the excuses "I didn't know", "that's not what my friend told me", or "I'm sorry".

We have found that Tax Auditors often take the least advantageous tax position available, which usually results in the greatest tax bill. Little regard, if any, is shown for the impact that the tax bill will have on a business or individual. I have witnessed too many people crying from the fact that they believe that a tax auditor ruined their life.

At Sales Tax Defense LLC we advocate for our clients. We research and find supporting rulings, cases, government policy and other forms of authoritative guidance to show the tax auditor why a transaction is NOT subject to tax or why a TAX BILL is WRONG! When necessary we file for arbitration hearings, subpoena government records, and even fight assessments in court.

Just because a tax auditor says the law means you owe money, it might not mean that you or your client does owe money! And if you are not sure what the tax law means, better to ask before the tax auditor knocks on your door...

As a reminder, our new phone # is 631-491-1500

News Release

Immediate Release

MARK L. STONE OF SALES TAX DEFENSE LLC SELECTED AS ACCOUNTANT FINALIST
For New York Enterprise Report Best Accountants and Attorneys Awards

Deer Park, NY, May 19, 2011 - *The New York Enterprise Report* is proud to announce Mark L. Stone, CPA from Sales Tax Defense LLC located in Deer Park, NY is a finalist for the Best Accountants and Attorneys for Growing Businesses Awards.

Finalists were chosen based on their outstanding contributions by going "above and beyond" in helping their growing business clients succeed.

30 companies and individuals, based in the NY metro area, were selected as finalists out of dozens of qualified applicants and will be recognized at the event.

"We are proud to recognize the achievements and accomplishments of Mr. Stone and Sales Tax Defense LLC," said Robert Levin, Editor-in-Chief & Publisher of *The New York Enterprise Report*. "Their commitment and dedication to their clients is evident in their client's success."

The New York Enterprise Report Best Accountants and Attorneys for Growing Businesses Awards is scheduled for Thursday, June 16th from 6 PM - 10 PM at the Trump Soho in New York City, NY.

For more information visit www.nyreport.com/awards

About Us

We are a dedicated team of sales and use tax professionals who have committed our careers to helping businesses and fellow professionals with sales and use tax problems. Since the only work we are focused on is sales tax consulting, businesses never have to be concerned that we will try to sell them other services they do not need. And professionals never have to be concerned with us encroaching on their client relationships, because we view you, our fellow professional, as our client.

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