

+ Share on



+ Contact Us



When you have a sales tax problem, *we are the solution!*

631-491-1500 info@SalesTaxDefense.com



[ABOUT US](#) [WHAT IS SALES TAX](#) [HOW WE WORK](#) [SEMINARS](#) [NEWS](#) [CASE STUDIES](#) [MEDIA COVERAGE](#)

December 2013

Wishing You Happy Holidays & Success

As the year comes to an end, we would like to express our thanks to all of our clients, fellow professionals, and friends for the trust you have placed in us and the respect you have given to us. We wish all of you a happy, healthy, and peaceful holiday season filled with joy and happiness shared with family and friends. Most importantly may 2014 bring health and love to all of those we know and care about! We look forward to our continued association in 2014 and beyond.



As I review the year I reflect on the firm's many successes and some of the challenges we faced. We helped many businesses understand and comply with some very complicated sales tax laws. We advocated and won many battles with various taxing authorities - who are often placed in the unfortunate position of enforcing overly complex and illogical tax laws and regulations.

We helped dozens of individuals and businesses get a fresh tax start by utilizing Federal and State Offer in Compromise programs. Through our efforts in 2013 we were able to get clients in excess of 6 million dollars of tax, interest and penalty forgiveness. This not only allowed our clients to keep their NY driver's licenses (which the state can now take away if you owe them money) but also to move on with their lives.

Perhaps my greatest personal success was also my largest challenge. This year I made a tremendous effort to balance my personal and work life. I made some changes that allowed me to spend more quality time with my children and adding later night work hours after they were asleep. Doing homework and attending baseball games and dance recitals are the meaningful parts of family life. While we all strive for the success of our businesses, may we not forget that our efforts are for the love of family.



Follow us



Success in 2013

Our successes in 2013 came in all kinds of packages. Of course, helping many of our clients pay much less than they were assessed as well as getting other clients sales tax refunds are big successes. Perhaps though, the greater success came in helping our fellow professionals by giving CPE and CLE seminars throughout the year. Through these seminars we share significant sales tax information that then helps these professionals service their clients better. The positive feedback we receive is heartening and is exemplified in the following quotes.

"New York State Sales and Use Tax: What Every lawyer Needs to Know met the expectations of the audience – and exceeded it! Your knowledge, your experience, and your ability to explain a necessary topic in a very matter of fact manner were very much appreciated by those in attendance. Among the rave reviews were Outstanding Speakers! Enjoyable and Educational...and Please have them back again! It is quality speakers like you who give the Academy an excellent reputation".

"Thank you for participating in the Queens/Brooklyn Annual Tax Conference last Thursday. Your presentation on New York Sales Tax was highly informative. I am confident that the conference participants will incorporate what they learned into their everyday practice. You helped make the conference highly successful, and I am looking forward to your continued involvement with the NYSSCPA Queens/Brooklyn chapter."

About Us

We are a dedicated team of tax professionals who have committed our careers to helping businesses and fellow professionals with tax problems. Since the only work we are focused on is solving tax problems, businesses never have to be concerned that we will try to sell them other services they do not need. And professionals never have to be concerned with us encroaching on their client relationships, because we view you, our fellow professional, as our client.

Sales Tax Defense LLC | Phone: 631-491-1500 | [Email Us](#)

[Visit our Website](#) | 2106 Deer Park Avenue, Deer Park, NY 11729

This newsletter is not intended to be used as tax, legal or accounting advice

Share on:



[Subscribe](#) | [Unsubscribe](#)

