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When you have a sales tax problem, *we are the solution!*

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One Ring - I Mean Super Computer - to Rule Them All

“One super computer to rule them all. One super computer to find any potential underreporting. One super computer to audit them all and assess them all. In the land of Albany, New York where New York State Department of Taxation & Finance main office lies.”



Seemingly straight out of fictional legend, the New York State Department of Taxation and Finance has built a super computer possibly strong enough to enslave humanity. Fortunately, they aren't using it to conquer the world. Unfortunately, on the other hand, they are using this super computer for sales and use tax audit purposes.

If you've heard New York State Executive Deputy Commissioner, Ms. Nonie Manion, speak at a live event in recent years then you've probably heard about this super computer before. The super computer takes all of the information New York State can accumulate from third parties, analyzes it, and compares it to tax returns filed and industry benchmarks. Using this data, amongst other information, New York State determines who should be audited. Ms. Manion has stated that the super computer's recommendations are accurate more often than not. Make no mistake about it, Big Brother is watching and watching diligently.

So who is New York State successfully subpoenaing to obtain this information? Everyone they can think of: Credit card processors, gasoline suppliers, car insurance companies and many, many more.

New York State has decided that knowledge is power. We recommend using this knowledge to your power. Whether you're currently under audit, want to be prepared in case you are audited, or have already been audited and need to deal with the ramifications, contact us. We're here to help!



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Success Story Our Auto Body Clients Stay Out of Jail

An auto body shop came to Sales Tax Defense LLC for their second sales and use tax audit. When the auto body shop came to Sales Tax Defense LLC, it had a sales tax assessment for approximately \$420,000.

After going back and forth with the auditor and the supervisor, negotiating cash ratios and third party insurance information, we negotiated a settlement of approximately \$230,000 and penalty abatement on a second audit! That is a savings of approximately \$190,000!

We then setup a multi-year payment plan to give the Company time to repay this tax liability. Lastly we worked with the Company's accountant to correct the internal errors which led to the underreporting.

Correcting the reporting process is critical, not only because is filing your taxes correctly the law, but once New York audits you they tend to re-audit you every 3 years. So watch out, "They'll be back..."

About Us

We are a dedicated team of tax professionals who have committed our careers to helping businesses and fellow professionals with tax problems. Since the only work we are focused on is solving tax problems, businesses never have to be concerned that we will try to sell them other services they do not need. And professionals never have to be concerned with us encroaching on their client relationships, because we view you, our fellow professional, as our client.

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